



Fractional Chief Information Officer

In today's environment, growing organizations need a senior technology leader who understands the business objectives, stays current with industry trends, threats, and the technology environment, and provides technical direction to support the company. Finding the right person for this leadership role can be a challenging, expensive, and lengthy process. And growing companies may find they need the leadership and technical capabilities at the C-level long before they can afford the salary. The answer lies in a leadership-as-a-service approach: the fractional CIO.

The ROI of a fractional technology leader

A fractional CIO is an experienced, multi-faceted senior technology executive who serves as a part-time or as-needed chief information officer for organizations. The position leverages the knowledge, perspective, and expertise of a senior executive without the time, commitment, or high cost of a full-time hire. Working with your leadership team, your DTS CIO helps determine and implement a broad technology agenda, helping your organization benefit from leading-edge technologies.

Fractional role. Total focus.

A fractional CIO provides the same expertise and capability as a full-time CIO without the associated level of salary, benefits, and overhead expense associated with adding a senior executive. At DTS, our fractional CIOs typically serve several companies, managing day-to-day IT operations, resources, and staff as well as the alignment between the business and technology.

- » IT and business alignment
- » IT leadership and management
- » Current technology landscape
- » Key performance metrics definition
- » Performance status reports
- » ROI evaluation and budgeting
- » Resource management
- » Service provider partnerships management
- » IT and business risk management
- » Business processes design and optimization
- » IT standards and policies
- » IT governance
- » IT security and compliance management
- » Contract review and negotiate
- » Board advisor

Leadership-as-a-service

Cybersecurity and IT management aren't new challenges, but increasingly complex technical standards and evolving policies require operational changes and greater expertise than many organizations have. With a fractional CIO from DTS, you gain a trusted leader to handle this aspect of your business, so you make informed decisions and use technology to its greatest advantage.

Our CISSP-certified professionals have decades of experience, fulfilling a role with:

- Independence** – Committed to you as a trusted advisor; vendor agnostic
- Strategic** – Thinks strategically yet delivers reality
- Experience** – Seasoned technology executive leaders with an industry perspective
- Business-focus** – Uses technology to work towards business goals and analyze technology spend
- Coordination** – Liaison to resources and staff, leadership, and implementation
- Value** – Increase agility; immediate impact; fractional and flexible cost
- Return** – Align technology spending with business objectives, define and measure ROI
- Reduce Risk** – Temporary to long-term

Tailored IT and cybersecurity services. Exceptional results.

DTS provides tailored, scalable IT and cyber solutions for small- and medium-sized organizations. We use top resources and the expertise of talented individuals with a passion for excellence to enhance our clients' operations while protecting people and data. Our approach is consultative and education-oriented, so you have confidence that your DTS solution is strong, reliable, and helping to drive a culture of compliance.

In addition to our fractional CIO service, DTS offers:

- » Security Reviews and Assessments
- » Remediation
- » Managed IT

DTS experts certified as:



Contract vehicles:

GSA Schedule IT 70 Contract Number:
GS-35F-137DA
GSA PSS Contract Number: 47QRAA19D006Q
FAA eFAST

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To learn more about using a DTS fractional CIO for your organization, contact us.



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