



Changing the way business is done.

» **A SERVICE-DISABLED VETERAN OWNED SMALL BUSINESS**

Consultants enabling change, clarifying options, recommending strategy, managing implementation, and delivering results.

» **DRIVING CHANGE, EFFECTIVENESS AND IMPACT**

Change is a constant in the public sector. Organizations must respond with flexibility and insight to maximize opportunities and improve performance. Achieving mission and getting ahead means focusing resources in more intelligent, effective ways. Let us help you take the best path forward for your organization.

DTS is a Service-Disabled Veteran Owned Small Business, founded by consulting experts with a proud track record of helping civil and defense clients respond to daunting challenges. By design, we maintain a narrow focus on the business areas where our principals and staff have significant practical and academic expertise:

- » **Program Management/Governance Solutions**
- » **Strategic Planning/Organizational Advancement**
- » **Software/Business Process Development**
- » **Just-in-Time Learning Solutions**



Among a crowded field of contractors, DTS stands out for three vital reasons: the quality of our people, the power of our approach, and the impact of our results.

At the heart of DTS is a cadre of dedicated principals and talented consultants who will take the uncertainty out of your consulting services. First and foremost, we are selective about who is specifically chosen for each project. When we recruit externally, we ensure staff come only through trusted referrals with direct knowledge of subject matter expertise, work habits and competencies. As importantly, we sustain low overhead rates and close relationships with potential employees and partners to increase our value to the clients we serve.

Throughout the consulting lifecycle of research, mapping, gap analysis, solution development and implementation, we keep our focus squarely on meeting the mission-critical objectives for which we were hired.

At DTS, our principals are involved in every engagement; defining requirements and continually monitoring progress to ensure our consultants stay focused on meeting project goals as promised.

Our commitment to results will ultimately define your experience with DTS. Count on us to move you forward in **Human Capital, Acquisitions and Financial Management, Logistics or Healthcare**.

Areas of Specialization

PROGRAM MANAGEMENT/ GOVERNANCE SOLUTIONS

At DTS, our principals have managed projects of up to 50 people and over \$50M. We see Program Management not only as a business discipline, but also as an academic pursuit with certifications through:

- » PMI (PMP Certified PMs)
- » CMMI
- » Lean Six Sigma (LSS Black Belts)

Augmenting these methodologies with our own practical experience of 20+ years in program management, DTS has developed T-DRIVE (Trademark pending), our proprietary program management/governance methodology. We are currently in the early stages of writing a book about the T-DRIVE method.

STRATEGIC PLANNING/ ORGANIZATIONAL ADVANCEMENT

Organizations seek Strategic Planning and Organizational Advancement to help provide guidance and future direction, or to help solve a particular problem or roadblock in achieving its goals. DTS principals and employees have provided strategic advice, plans and solutions for many organizations in both the public and private sector, ranging from a \$100M IT shop to a \$15B healthcare organization.

DTS understands that organizational advancement is a collaborative effort and that buy-in at all levels is key to successful implementation. Our Rear View Mirror Methodology (TM Pending) requires that our consultants meet with leadership and operational staff alike at all key points in the process, and continue to manage the solutions through implementation and execution.

SOFTWARE/BUSINESS PROCESS DEVELOPMENT

It takes a keen understanding of the business, stakeholders and change drivers to engineer vital software and business processes. DTS helps clients rethink the technology roadmap to deliver the agility and efficiency our clients seek. Experienced across the development lifecycle – from design and implementation to maintenance and analysis – DTS solutions typically integrate industry standards of PMI, Lean Six Sigma and CMMI.

As importantly, we help clients ensure successful integration of a new solution through education and change management. Every stakeholder must understand his or her role as well as how and why the new solution came about.

JUST-IN-TIME LEARNING SOLUTIONS

Just-in-time learning involves much more than just developing and presenting materials. DTS specializes in providing full service training enhancement and our own, patent-pending GPS Learning solution. Our knowledge management solutions include:

- » Identification of training needs and knowledge gaps
- » Evaluation of possible training populations
- » Alternatives analysis of potential presentation methods
- » Preparation of training materials
- » Planning and scheduling the dissemination of materials
- » Execution of the training plan
- » Evaluation of training success and any additional needs

Coupling our abilities with our relationships with superior eLearning and materials developers, we can meet the full requirements of our clients.



To learn more, please visit our website at www.consultDTS.com, contact us at sales@consultDTS.com or call 571.403.1841.